



# HOW TO KNOW IF YOU NEED SOLUTION ADOPTION HELP

## ARE ANY OF THE FOLLOWING TRUE IN YOUR ORGANIZATION?

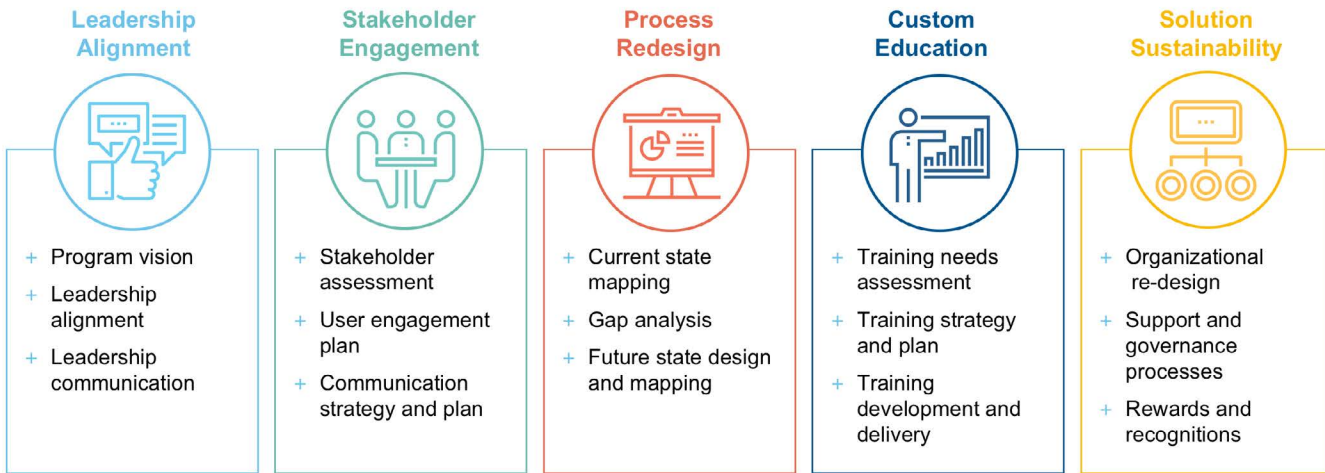
If so, you may want to consider bringing in an expert aligned to Huron's Solution Adoption solutions, to assess your change management needs and provide a recommended strategy and roadmap.

- Leadership is not aligned on a common vision for the future state of the organization.**  
We can lead activities to help align leadership.
- There is not one clear sponsor who is a well-versed champion of an initiative.**  
Your organization may need leadership alignment help.
- Project decisions are not easily made - and are often changed multiple times.**  
We can help with a decision workshop.
- Current state processes have not been updated to reflect the future state.**  
Our business process designer can help.
- Employees are unaware of a change happening within the organization and how they will be impacted.** We can develop communications materials for your team.
- Employee satisfaction and engagement is low, which can lead to higher than desired employee turnover.** We can help with employee and selection assessments, which can improve satisfaction and engagement.
- Employees have not adopted the use of a new technology in the intended way.**  
Our change manager can help with adoption of new tools and processes.
- Corporate culture must change to keep up with an ever changing environment and market.**  
Our change manager can help with culture assessment to guide your organization in the right direction.

## OUR METHODOLOGY

We have found through our experience the key to implementing effective change is a strong methodology with targeted activities and a consistent, data-driven effort to monitor the effectiveness of each change activity.

Once on-site, Huron becomes acquainted with the corporate goals of your organization and begins to understand your company and culture. Anchored by this understanding, Huron develops a tailored strategy that incorporates five areas:



## About Huron

Huron’s Enterprise Solutions & Analytics practice delivers best in class solutions that enables organizations to manage and optimize their financial performance, operational efficiency and client experience. With expertise in full-service enterprise resource planning, enterprise performance management, business analytics, customer relationship management (CRM) and big data professional services, Huron helps global clients drive results and gain competitive advantage. Our comprehensive offerings include organizational improvements and software consulting that leverages both cloud and on-premise configurations. Huron is a Platinum level member of Oracle PartnerNetwork (OPN) and a Salesforce.com Gold consulting partner



## CONTACT US

To schedule a solution adoption assessment for your organization, please contact

### Mary Myers

Organizational Change Management Director  
267.664.6214 | [mmyers@huronconsultinggroup.com](mailto:mmyers@huronconsultinggroup.com)



[huronconsultinggroup.com](http://huronconsultinggroup.com)

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